

## Order "Plan B" Flash Cards

Our **Plan B Flash Cards** have been a huge hit among parents and professionals who find them helpful for both maintaining the mindset that "kids do well if they can," and for keeping Plan B discussions on track.

### Pricing:

100-499 cards: \$1.00/card  
500+ cards: \$0.75/card

### Purchasing Instructions:

We currently sell our Plan B cards in bulk orders with a minimum quantity of 100 cards. Once you are ready to order, please follow the below steps:

1. Complete the Non-Exclusive Copyright License and Material Transfer Agreement (see pages 2-4)
2. Email the signed agreement to [thinkkidsinfo@partners.org](mailto:thinkkidsinfo@partners.org)
3. Mail a copy of the completed agreement along with payment to the below address:

#### **Partners HealthCare**

**Attn: Petal Ellis**

**399 Revolution Drive, Suite 955  
Somerville, MA 02145**

\*\*Checks shall be made payable to "Massachusetts General

Hospital – DBA Think:Kids at MGH"

**PLEASE NOTE:** Orders will not be shipped without both a signed agreement & payment.

If you have any questions, please email: [thinkkidsinfo@partners.org](mailto:thinkkidsinfo@partners.org)

Outer  
Content

Inner  
Content

PROOF

## 3 KEY ELEMENTS

1. EMPATHIZE: Clarify the child's concern
2. SHARE adult concern
3. COLLABORATE: Brainstorm, assess and choose a solution.

www.thinkkids.org

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RETHINKING CHALLENGING KIDS

Think:Kids

MASSACHUSETTS  
GENERAL HOSPITAL  
PSYCHIATRY

## PLAN: B FLASH CARD

### Collaborative Problem Solving Implementation Tips

## 1 EMPATHIZE Clarify the Child's Concern

**GOAL:** To gather information to understand the kid's specific concern or perspective about the problem or issue.

**SCRIPT:** Start with a neutral observation, I've noticed that...  
It seems like... or It looks as if...  
I'm followed by an inquiry, what's up?

**TOOLS:** Empathic detective work to clarify concerns requires probing and drilling down using a combination of four tools:

- Clarifying Questions
- Educated Guessing
- Active Listening\*
- Assurance\*
- \*Combination

## 2 SHARE Adult Concern

**GOAL:** To make sure the adult's concern/perspective is on the table.

**SCRIPT:** Express your concern by saying something like:  
And the thing is...  
And my concern is...  
And what's important to me is...

**TOOLS:** Clarify your concerns/perspective before initiating the conversation. Are you concerned about someone's:

- Health?
- Safety?
- Learning?
- Impact of behavior on others?

## 3 COLLABORATE Brainstorm, Assess & Choose

**GOAL:** To brainstorm solution together so as to address both concerns, assess them and choose one to try.

**SCRIPT:** Recap the concerns to summarize the problem to be solved:  
I wonder if there's a way that... or  
I bet we can think of something so that... (insert both concerns).  
Do you have any ideas?

**TOOLS:** Any idea is a good idea! Let's think it through together.

- Does it work for you?
- Does it work for me/us?
- Is it doable?
- If we do it, will it bring up any additional concerns?

## Non-Exclusive Copyright License and Material Transfer Agreement

**Requester Name:** \_\_\_\_\_

**Institution:** \_\_\_\_\_

**Shipping Address:**

I \_\_\_\_\_ have requested that Massachusetts General Hospital ("Hospital") provide me with the following copyrighted material:

**THINK:KIDS Plan B Flash Cards ("Material")** quantity: \_\_\_\_\_ **units**

solely for non-commercial use within the your Institution (the "Purpose").

In order to expedite the process for sending the Material, Hospital has created a non-negotiable, simple copyright Agreement ready for signature.

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- You agree NOT to sell, lease, license the Material to any third party;
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- You agree to pay a one-time, non-refundable shipping, handling and access fee in the amount of \$ \_\_\_\_\_ **US Dollars**. Checks shall be made payable to Massachusetts General Hospital – DBA Think:Kids at MGH

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**Use of name.** Without the prior written consent of the other party, neither Requestor nor Hospital shall use the name of the other party or the name, trademark, service mark, logo, or other identifying characteristic of any of its affiliates, or any adaptation thereof, or of any of their respective trustees, directors, officers, staff member, employees, student, or agents (i) in any product advertising, promotional or sales literature; (ii) in connection with any public offering or private placement documentation or prospectus or in conjunction with any application for regulatory approval, unless disclosure is otherwise required by law, in which case either party may make factual statements concerning the Agreement or file copies of the Agreement after providing the other party with an opportunity to comment and reasonable time within which to do so on such statement in draft. Neither Requestor nor Hospital will issue public announcements about this Agreement without prior written approval of the other party. In case of Hospital, such approval shall be obtained from its Office of Public Affairs. The provisions of this paragraph shall survive termination or expiration of this Agreement.

**Governing Law.** This Agreement shall be governed by and construed and interpreted in accordance with the laws of the Commonwealth of Massachusetts, excluding with respect to conflict of laws. Each Party agrees to submit to the exclusive jurisdiction of the Superior Court for Suffolk County, Massachusetts, and the United States District Court for the District of Massachusetts with respect to any matter of federal law arising in any way out of this Agreement or the subject matter hereof.

*[Remainder of page intentionally left blank.] 3*

Please indicate your acceptance of the terms of this letter by returning to Hospital this letter, after signed by you.

Agreed and Accepted:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name

**Please return the signed agreement together with the payment to:**

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